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arold Chalett Leads Paint Credit Group	. Nov.	24	NACM Sees Increase in Short-Term Rates	Aug.	
arold Chalett Leads Paint Credit Group ealth Care Group Elects New Officers.	. Mar.	22	NACM Sees Increase in Short-Term Rates NACM Urges Grass Roots Legislative Effort. NACM's Testimony on the ECOA Amendments New Regulations for Freight Billings.	Sept	t.
oward Almy, Past Director, Celebrates 50th Credit Year oward M. Reiss Elected Chairman of Connecticut Unit	. May	27	NACM'S Testimony on the ECOA Amendments	Nov. Jan.	
earth Cate Group Elects New Officers. oward Almy, Past Director, Celebrates 50th Credit Year oward M. Reiss Elected Chairman of Connecticut Unit. E to Meet Next Month in Toronto. Canada		. 25	Now There's a Choice, Citizen's Choice	Sept.	
oward Almy, Past Director, Celebrates 50th Credit Year oward M. Reiss Elected Chairman of Connecticut Unit. E to Meet Next Month in Toronto, Canada be D. Garder Chairman of Connecticut Unit.	Aug	22		Jan.	
toward Almy, Past Director, Celebrates 50th Credit Year toward M. Reiss Elected Chairman of Connecticut Unit. CE to Meet Next Month in Toronto, Canada CE to Meet Only The for APC Canada	Aug	26		MANUE	
toward Almy, Past Director, Celebrates 50th Credit Year toward M. Reiss Elected Chairman of Connecticut Unit. CE to Meet Next Month in Toronto, Canada	Aug	25	President Ford Vetos Picketing Bill	May	
rearth Care Group Elects New Officers. foward Almy, Past Director, Celebrates 50th Credit Year foward M. Reiss Elected Chairman of Connecticut Unit. CE to Meet Next Month in Toronto, Canada lohn D. Gardner Qualifies for ABCE Award iquidity Indicators Spot Financial Problems. Max O. Hogue Elected Grand Exalted Superzeb Media Gives NACIS Wide National Coverage Mid Career Program Tops Expectations.	Dec. Aug. Apr. May	25	Proposed Bill Restructures Nation's Report	Jan	1
ream Care Group Elects New Officers. Howard Almy, Past Director, Celebrates 50th Credit Year. Howard M. Reiss Elected Chairman of Connecticut Unit. CE to Meet Next Month in Toronto, Canada. John D. Gardner Qualifies for ABCE Award. Jiquidity Indicators Spot Financial Problems. Max O. Hogue Elected Grand Exalted Superzeb. Media Gives NACIS Wide National Coverage. Mid Career Program Tops Expectations. Miles J. Cunat Awarded ABCE Certificate.	Aug. Dec. Aug. Apr. May	25	Proposed Bill Restructures Nation's Report	Jan	1
Howard Almy, Past Director, Celebrates 50th Credit Year Howard M. Reiss Elected Chairman of Connecticut Unit. CE to Meet Next Month in Toronto, Canada John D. Gardner Qualifies for ABCE Award Liquidity Indicators Spot Financial Problems Max O. Hogue Elected Grand Exalted Superzeb Media Gives NACIS Wide National Coverage Mid Career Program Tops Expectations Miles J. Cunat Awarded ABCE Certificate NACM and AICPA Undertake Mutual Awareness Program NACIS Reports Available as of August 2	Aug. Dec. Aug. Apr. May Aug. Apr. Oct.	25 23 27 24 23	Proposed Bill Restructures Nation's Report	Jan	1
Harold Chaleff Leads Paint Credit Group - Health Care Group Elects New Officers - Health Care Group Elects New Officers - Howard Almy, Past Director, Celebrates 50th Credit Year - Howard M. Reiss Elected Chairman of Connecticut Unit CE to Meet Next Month in Toronto, Canada John D. Gardner Qualifies for ABCE Award Liquidity Indicators Spot Financial Problems - Max O. Hogue Elected Grand Exalted Superzeb - Media Gives NACIS Wide National Coverage - Mid Career Program Tops Expectations - Miles J. Cunat Awarded ABCE Certificate - NACM and AICPA Undertake Mutual Awareness Program - NACIS Reports Available as of August 2 - New Booklet Published in NACM Horizons Series - New Form to Develop Membership Prospects -	Aug. Dec. Aug. Apr. May Aug. Apr. Oct. Sept	25 23 27 24 23 26	President Ford Vetos Picketing Bill Privacy Legislation Awaits Commission's Report Proposed Bill Restructures Nation's Banking System. Proxmire Would Limit Size of Bands Regulation B Reprints Available from NACM Robinson Patman Act: On the Firing Line	Jan	

arker Speaks at Pittsburgh Meeting. yer Honored by NACM Chesapeake Chapter herokee Unit Appoints New Executive	May Nov. Jan.	21 21 23	Minnesota Adds College to Credit Program More Essential than Ever. Native Son Takes You Inside the Big Apple, A Planning the Industry Meetings Preparations Made for Credit Congress. Programs of Industry Group Meetings Resolutions Adopted by the 80th Credit Congress. Year in Review. The	Oct. J/J Apr.	
nerokee Unit Appoints New Executive	Jan.	22	Planning the Industry Meetings	Feb.	-
ncinnatt Elects New Officers. ncinnatt Blects New Officers. ncinnatt Holds 21st Annual Conference. onnecticut Workshop Draws Large Turnout. onnolly Named President of N.Y. Advertising Group.	Nov. May	20 20 20 21	Programs of Industry Group Meetings	Oct.	
onnecticut Workshop Draws Large Turnout	Aug.	20	Resolutions Adopted by the 80th Credit Congress.	Apr. Aug.	
onnolly Named President of N.Y. Advertising Group	Dec.	21	Year in Review, The	1/1	
ourt Costs Differ from Suit Fees	Aug. Dec.	21 21	CREDIT LEGISLATION		
edit Women Establish 56th Group in Tucson	May	20 21	Amendments Proposed for Equal Credit Opportunity Act.	Mar.	
edit Women of Chicago Celebrate 50th Anniversary	Dec. Sept.	21	American Bar Studies Truth-In-Lending Act	Sept.	
Ise Credit Axioms Discussed in Connecticut	Jan.	20 23	Annunzio: Few Abuses by Business Credit Congressman Speaks Candidly, A	Aug. Mar.	
m Credit Discussed at lowa Unit Meeting	Sept.	20	Equal Credit Opportunity: Principal Provisions	Mar.	
more J. Delaup Receives CE Award from New Orleans Association	Apr.	20	Equal Credit Opportunity: Principal Provisions Fair Credit Billing: Principal Provisions Hearings Begin on Financial Reform Act	Mar. May	
ank Wey Designated for ABCE Award	Dec.	20	Legislative Update	Aug.	
orge J. Manning Named Houston Credit Executive of the Year	Sept. Aug.	20	Most Credit Bills Are Consumer Oriented Most Credit Bills Are Consumer Oriented NACM Goes to Washington NACM is Keeping Tabs on Credit Amendments NACM is Legislatus Maritane	Jan. Mar.	
ing Back to Where it All Beganand Rapids Elects First Woman Treasurer	Dec.	21	NACM is Keeping Tabs on Credit Amendments	Aug.	
nry L. Chan and William J. Hayes, Jr., to Head Drug, Chemical	Mar.	20		Aug.	
and Food Export Club	Aug.	20 20	NACM Scores in Washington NACM's Testimony on the ECOA Amendments NACM Urges Grass Roots Legislative Effort. Our Inflation Was Made in Washington Privacy Rusiness Hea Lot to the Comments Our Inflation Washington	J/J Nov.	
buse And Ordway Qualify for ABCE Designation	Nov.	21	NACM Urges Grass Roots Legislative Effort	Sept.	
puston to Host All-South Conference	May Sept.	21	Our Inflation Was Made in Washington Privacy: Business Has a Lot to Lose.	Aug. May	
wa Unit Compares Business to the Weather	Jan.	21 23		May	
Pat Murphy is Fort Worth's Boss of the Year	Aug.	20	negulation o neprints available from NACM	Mar.	
. Ward, Jr., Elected President of APCA	Mar.	20	Robinson-Patman Act: On the Firing Line Service Provides Immediate Access to Government Files	Jan. Feb.	
nn W. Dyer Named Advisor at S. Florida Unit	Nov. Sept.	21 20	Washington Wants Inputs from Credit Executives	May	
tle is New Secretary of New York Bureau	Aug.	20 20	CREDIT MANAGEMENT		
tle Rock's New Name is NACM of Arkansas	Dec.	20	AMS Survey to Include Credit Manager on Job Tiste	Mar.	
cal Law Liens Discussed in Washington	Apr. Nov.	20 20 22	Credit Executives Fear Inflation	Apr.	
urice W. Nicholson Retires as Louisville's Executive Manager.	Jan.	22	Credit Executives Fear Inflation Credit Management's Contribution to Profits Credit Women Establish 58th Group in Tucson	Jan.	
nnesota Adds College to Credit Program s Angeles: We Must be Doing Something Right	Oct. Jan.	20 22		May Feb.	
re Than 60 Industries Represented in NACIS File	Mar.	20	Dynamic Credit Executive The	Feb.	
CIS Discussed at St. Louis Conference	Apr.	20 21 22		Mar. Mar.	
w Orleans Chapter Namee Eastin NIC President	Jan. May	21	Leadership Styles for Credit Executives NACM Optimistic Over Business in Near-Term	Aug.	
TurnoutforChicago's EFTS Seminar	Apr.	21 20	Watch for these Unauthorized Ronds	Jan. Mar.	
egon's Women Presidents Hold Annual Meeting	Jan. Aug.	22	Watch for these Warning Signs What to Look for When Extending Credit to a New Business	Jan.	
approximate Made for Credit Congress	Oct.	20 20 20 21	What to Look for When Extending Credit to a New Business	Sept.	
eventing Fraud is Everybody's Business chmond Elects Bassett an Honorary Director	Dec.	20	What You Should Know about Cash Discounts	May	
n Francisco Moves into Modern Facilities	May Oct.	10	CREDIT RESEARCH FOUNDATION		
attle Names Storkel Credit Woman of the Year	Dec.	21	CRF Publishes Report on Bad-Debt Ratios	Nov.	
nator William Proxmire Address Wisconsin	Apr. Mar.	21	CRF Staff Report Covers Timely Topics	Aug.	
ree New Directors Elected at Cincinnati	Dec.	21	Domestic Receivables Declined in 2nd Quarter Domestic Trade Receivables Slowed in 4th Quarter	Nov. May	
ctor F. Ferrick Named Chairman of Membership Committee	Sept.	20	Domestic Trade Receivables Unchanged in 3rd Quarter	Mar.	
ashington Wants Inputs from Credit Executivesomen's Credit Group Formed in Atlanta	May Dec.	20	San Francisco Site of CRF Meeting this Month	Sept.	
	2001		Trade Receivables Improved in 1st Quarter. Workshops to be Held in Atlanta and St. Louis	Aug. Oct.	
ANKING ank Economist Predicts Strong Economy in 1976	Mar.	6	ECONOMIC CONDITIONS		
anker Predicts Well-Balanced Recovery	Jan.	6	American System Explained in New Booklet	Dec.	
omptroller Says Reports Exaggerate "Problem Banks"	Apr.	32	Can Capitalism Survive? Contracts Expire This Year in Several Key Industries	Aug.	
ectronic Bankingnancial Sources Published by RMA	Sept.	24	Contracts Expire This Year in Several Key Industries	Feb. May	
proving The Exchange of Bank Credit Information	Sept.	12	Depressed Year Seen for Commercial Property, A	Apr.	
ew Credit Form Available from RMA	Oct. Nov.	00	Economy is Pointed in Right Direction Economy to Sustain Growth through 1977 Employment Efforts Revive Inflation Fears	May	
of Uterout for Chicago's EFTS Seminar pening New Lines of Communition oposed Bill Restructures Nation's Banking System. oxmire Would Limit Size of Banks MA Publishes Annual Loan Charge-Off Report	Sept.	14	Employment Efforts Revive Inflation Fears	Dec. Oct.	
oposed Bill Restructures Nation's Banking System	Jan.	24	Mergers Up Slightly in First Nine Months	Dec.	
roxmire Would Limit Size of Banks	May Sept.	28	NACM Sees Increase in Short-Term Rates Nation's Economic Health Requires Shift in Attitude	Aug. Mar.	
MA Publishes 1976 Statement Studies	Dec.	7	New Group Opposes Bias against Business	May	
MA's Fall Conference Held in Chicago	Dec.	6	New York Executives Are Buoyant over 1976	Mar.	
MA's New Code of Ethics oward a New Banking Technology	Nov.	28	OPIC to Improve Letters of Credit. Serious Implications for Small Business	Dec. Jan.	
/hat Credit Executives and Bankers Expect from Each Other	Feb.	8	Social Welfare is Stretching Us Thin	Aug.	
ANKRUPTCY			Social Welfare is Stretching Us Thin Speakers Bureau on the Economy is Formed U.S. Chamber Challenges Corporate Patterns Program.	Dec.	
ankruptcy: Act Promptly Save Time and Money	Sept.	20	U.S. Chamber Challenges Corporate Patterns Program U.S. Chamber Opposes FTC's New Data Program	Apr. Jan.	
oes Insolvency Mean Bankruptcy?	Mar.	14		our.	
ACM Presents Testimony at Bankruptcy Hearings	May	28	EDUCATION Graduate School: A Grawing Institution	Jan.	
ASH FLOW			Graduate School: A Growing Institution	Aug.	
omputer Monitors Cash Flow	May	16	Interview with the Director of NVIC An	Jan.	
acific Northwest Features Cash Flow Program	Aug.	20	Mid-Career Program Tops Expectations National Institute of Credit, The: Gaining College Recognition Professional Recognition for the Credit Executive.	May Jan.	
OLLECTIONS			Professional Recognition for the Credit Executive	Jan.	
omputer Mailgrams Ease Collection Aches	Sept. Nov.	6	EXECUTIVE MESSAGE		
readbeat for a Client, A	Apr.	26 22	Best Wishes for a Happy and Prosperous New Year,		
ebt Collection Bill Involves only Consumers	Apr.	22 34	George A Wolz	Dec.	
ow Con Edison Improved Customer Paying Habits	Oct. Sept.	16	Ideal Setting for a Learning Experience, The, Robert D. Goodwin	Jan. Nov.	
	- pri		Ideal Setting for a Learning Experience, The, Robert D. Goodwin Keeping Up with Today's World, Robert D. Goodwin Membership in NACM is a Sound Investment, Victor F. Ferrick	Sept.	
ONSTRUCTION ooklet Updated for General Contractors	Sept.	6	NACM: Now More than Ever, George A. Wolz	Oct.	
onstruction Practices to Publish Newsletter	Mar.	22	Membership in WaChin Sa South Interest Intelligence French	May	
ow Solvent is the Guarantor?	Nov.	14 20	Safeguarding Your Rights as a Credit Grantor, George A. Wolz	Mar.	
ocal Law Liens Discussed in Washington ew Construction Guidelines to Benefit Credit Executives	Apr. Nov.	12	We Must Participate or Else, Glen Schiller What is NACM? Robert D. Goodwin	Apr. Feb.	
Thy Surety Bonds Are So Important	Nov.	16		1 60.	
			FACTORING	D	
	J/J	32	How to Plan a Flexible Capital Loan	Dec.	
Iso at the Credit Congress	1/1	24		Dec.	
Iso at the Credit Congress	Apr.	12	There's a New Dimension to Factoring	Dec.	
Also at the Credit Congress	May		Those Tell-Tale Danger Signs	Dec.	
Also at the Credit Congress Certificates of Merit Credit America Credit America: Preliminary Program. Credit Congress: Planning the Industry Meetings	May Feb.	34			
CREDIT CONGRESS Also at the Credit Congress Certificates of Merit Credit America Credit America: Preliminary Program. Credit Congress: Planning the Industry Meetings Subt Credit Congress. The	May Feb. J/J	6	FCIB		
Also at the Credit Congress Certificates of Merit Credit America Credit America: Preliminary Program. Credit Congress: Planning the Industry Meetings	May Feb. J/J J/J Sept.	6	Henry L. Chan and William J. Haves, Jr., to Head Drug Chemical	Mar	
Also at the Credit Congress Pertificates of Merit Credit America Tredit America: Preliminary Program. Tredit Congress: Planning the Industry Meetings Soth Credit Congress, The George A. Wolz: A Man of Stature. Industry Credit Groups: An Invaluable Service Industry Creditings	J/J Sept. J/J	6 11 21 30	Henry L. Chan and William J. Hayes, Jr., to Head Drug, Chemical and Food Export Club FCIB Publishes 96th Semi-Annual Survey.	Mar. Nov.	
Also at the Credit Congress -crificates of Merit Credit America -fredit America -fredit America Preliminary Program -fredit Congress: Planning the Industry Meetings -folloth Credit Congress. The -fledit America -fledit Credit Groups: An invaluable Service	J/J Sept. J/J J/J	6 11 21			

